

## Advocating

NHMA is one of Connecticut's most important manufacturing organizations focusing on serving the Southern Connecticut region. We provide education, training, and networking to enhance worker skills, improve company environment and performance and strengthen the state's manufacturing industry.

## Partnering

CBIA  
 Connecticut Manufacturing Coalition  
 Greater New Haven Chamber of Commerce  
 Manufacturing Alliance of CT (MAC)  
 METAL  
 Smaller Manufacturers Association (SMA)  
 Workforce Alliance

## NHMA Membership Information

Visit [www.newhavenmanufacturers.com](http://www.newhavenmanufacturers.com) and click on **membership** to download the complete application. You can also e-mail Jerry Clupper, Exec. Dir. at [jerryc@ssicg.com](mailto:jerryc@ssicg.com).

## Annual Dues Schedule

Number of Employees .....	Dues
1-4 .....	\$75
5-19 .....	\$100
20-49 .....	\$150
50-99 .....	\$250
100-199 .....	\$300
200-499 .....	\$400
500+ .....	\$500



PO Box 3657, Woodbridge, CT 06525  
 203.387.5121  
[www.newhavenmanufacturers.com](http://www.newhavenmanufacturers.com)

## Our Beginning

The NHMA was founded in 1913 when a group of New Haven businesses organized the Employers' Association of New Haven County. The group's original purpose was to encourage the exchange of ideas and information to help businesses and the community grow and prosper.

## Today

NHMA is the low cost, high quality voice of manufacturing in our region. We provide value to manufacturers, service providers and the industry through practical education, exchange of ideas, networking and policy development that is both affordable and convenient in a non-sales environment.

## The Future

Keep government officials at all levels and the general public aware of how important a healthy and growing manufacturing sector is for the economic well-being of the state. Current NHMA members employ over 12,000 people in our region which has a major economic impact on the present and future health of the whole region.

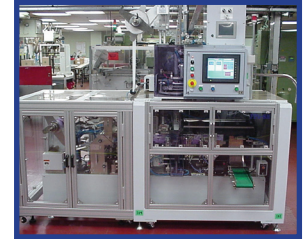


Serving Southern Connecticut  
 Manufacturers Since 1913



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Partnering to assure the stability  
 and growth of manufacturing.



Programming  
 Networking  
 Workforce Development  
 Legislative  
 Emerging Trends  
 Economic Impact

**NHMA**  
 NEW HAVEN  
 MANUFACTURERS  
 ASSOCIATION

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# Programming Networking

## Programming

Executives from member businesses gather for regular, biweekly meetings. Each meeting is organized around a topic or speaker important to members, and offers informal opportunities for members to network with peers, as well as local, regional and state government leaders.

## Networking

Membership has its value. NHMA provides frequent, cost-effective opportunities and unique expertise for enhancing your knowledge and skills, and connecting you to other manufacturing companies and resources.

Here's what our member's say:

*"I look forward to the NHMA lunch meeting topics and company tours. The focus of these meetings are relevant to my everyday business needs and they are vital for company growth and survival."*

Paul Hoffman, President - Orange Research Inc.

*"I have been involved with the NHMA for 6 years. In that time I have not just been a member, but a part of it's successful mechanism. If I had to sum up my experience with this association, it would be something like this:*

*NHMA membership for my business - \$100*

*Biweekly lunch cost - less than \$20*

*Plant tour costs - insignificant*

*Contacts I've met, speakers I've listened to - subjects I've been exposed to - PRICELESS"*

Ken Dugan, Owner - Prestige Tool Mfg., LLC

# Workforce Development Legislative

## Workforce Development

Businesses need trained workers. We work with the Greater New Haven Chamber of Commerce, The Workforce Alliance and various state and federal agencies to train workers for today's and tomorrow's manufacturing jobs and encourage them to stay and work in CT!

We partner with educational centers of excellence such as; Platt Tech, Eli Whitney, Gateway, University of New Haven among others who are preparing our future workforce.

## Legislative

The Cost of Business in CT is too high! Make a difference! Work together with us to make sure your voice is heard in Hartford. Before it is passed stop damaging legislation that could cost you money, eat up time and drive out jobs.

We are collaborating with like minded organizations such as GNHCC, SMA, CBIA, MAC and others to support legislation that will help us compete on a level playing field.

## Emerging Trends

Regular e-mail communications inform members on current topics and important situations. We help members stay current with latest trends in manufacturing that keep us competitive: LEAN manufacturing, Green Initiatives, latest technologies, etc.

# Emerging Trends Economic Impact

## Economic Impact

- \$25 Billion (17.6%) of Connecticut's gross state product comes from Manufacturing.
- 5,600 manufacturing businesses in the state employ 194,200 people. These employees collectively earned over \$11 billion in salaries and wages and, paid 18.4% of Connecticut's personal income tax revenues.
- Manufacturers paid \$170 million in sales and use taxes, \$154 million in corporate income tax, and more than \$200 million in municipal taxes.
- Manufacturers purchase more than \$10 billion worth of goods and services a year from other Connecticut businesses, including \$3 billion worth from service firms.
- Each new manufacturing job creates at least three jobs in other industries.
- Manufacturing jobs pay 20% higher than those in construction, services & retail.
- CT manufacturers exported \$8.6 billion in 2004.
- Connecticut's level of economic output is one of the highest in the world, adjusting for population.
- Connecticut ranks 8th in the U.S. in terms of manufacturing value-added per production worker at \$220,335.
- Connecticut manufacturers said the greatest reward related to operating a business in the state is the high quality of life, second greatest is location.

# Working together to ensure Manufacturing Works!